



Company Mission:

- * To provide personalized service
- * To offer superior experience to our customers
- * To achieve superior financial results
- * To always strive to exceed our customer's expectations

Fundamental Values:

- * Truthfulness and the highest ethical standards
- * Mutual respect and trust in our working relationships
- * Open channel of communication with our customers
- * Commitment and hard work
- * Teamwork and professionalism in our performance at all times

Services:

On the Global market: Assistance to find business opportunities around the world by providing guidance and suggestions to make sure, at the end of the transaction, my client's real estate goals are met.

On the local market: Specialize in residential and commercial real estate sales serving the needs of homebuyers and sellers in the New York City and Westchester County areas providing boutique quality services with the resources of a big city agency.

Network:

Affiliated with networks around the world which bring buyers to your door. It also allows us to promote our sellers' properties to a much broader demographic. Portico Realty Group can help you navigate the nuances of new markets to ensure a more smooth and seamless buying experience.

Benefits:

FIABCI: The International Real Estate Federation, a business network of real estate professionals worldwide: *Architects, Brokers, Developers, Investors - banks, private shareholders, financial institutions, private investors -, Managers - portfolio managers, asset managers, equity advisers, and others experts.* With members in 75 countries, including 100 Professional Associations, 65 Academic Institutions and 3,000 individual members from all professions of the real estate sector, FIABCI is the most representative organization of the real estate industry in the world. Fiabci-International has a special consultative status in the Economic and Social Council of the United Nations (ECOSOC) dedicated to sustainable development, promoting general guidance and coordination. It also supports the implementation of the New Urban Agenda, final document agreed at the Habitat III conference in Quito, Ecuador in 2016.

ICREA: The International Consortium of Real Estate Associations, a Consortium of the world's leading real estate associations, is committed to the right to own and transfer real property. ICREA sets standards for international real estate practice and facilitates worldwide real estate transactions through its website, WorldProperties.com. ICREA and its member associations are committed to high standards of professional conduct for member brokers. Each member association has a country-specific code of conduct and, collectively, the organization has adopted a statement on International Principles of Conduct.

NAHREP: Nosotros somos the National Association of Hispanic Real Estate Professionals®. We are The Voice for Hispanic Real Estate® and proud champions of homeownership for the Hispanic community. Homeownership is the symbol of the American Dream, the cornerstone of wealth creation and a stabilizing force for working families. Our role as trusted advisors and passionate advocates is to help more Hispanic families achieve the American Dream in a sustainable way that empowers them for generations to come.

HGAR: Hudson Gateway Association of Realtors. Since 1916, the Hudson Gateway Association of REALTORS has been the advocate for buyers, sellers, and agents in the Hudson Valley. We help consumers buy and sell real estate in Westchester, Putnam, Rockland and Orange counties. We showcase Hudson Valley listings that are straight from the source: Your local Realtor. That's why they are more timely and accurate than other third party websites. Our members complete comprehensive training, and are local experts. Whether you need to buy or sell your home, HGAR's members know the market and can help you.

NAR: The National Association of REALTORS®, "The Voice for Real Estate," is America's largest trade association, representing over 1.1 million members, including NAR's institutes, societies and councils, involved in all aspects of the residential and commercial real estate industries. The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict Code of Ethics. Working for America's property owners, the National Association provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property.

NAR/GLOBAL: Your Listings, Translated on Realtor.com International has Changed the Way Global Buyers Search for Real Estate. International buyers can now view all for-sale and rental listings that appear on realtor.com®, as well as listings from over 45 countries, in their preferred language. The realtor.com® International site also features currency and measurement unit conversion.



Bio.

Emilce (Emi) Cacace, TRC, CIPS, e-Pro, ABR, SRS, CBR. Real Estate Instructor, CDEI, RSPS. (*)
Global Real Estate Advisor.
Vice-President of the World Council of Brokers for FIABCI-International.
Co-Chair Global Council HGAR
Faculty member for Fordham University, HGAR and CAME-Argentina
Former Co-Chair Fair Housing and Cultural Diversity Committee HGAR
Founder & owner of Portico Realty Group with offices in New York City and Westchester New York, USA.
Guest speaker at the 11th Congress for Developers and Investors in Real Estate (2019)
Guest speaker at the Latin American Congress for Real Estate Professionals in Argentina (2017)
Emi is fluent in Spanish and English.
Contributor Writer Mann Report Residential (Real Estate Magazine)
Member of FIABCI, NAR, ICREA, HGAR, NAHREP, REBNY, AREA.A.
Licensed Real Estate Broker.



Designations: (*)

TRC: Transnational Referral Certified
CIPS: Certified International Property Specialist
RSPS: Resort and Second Home Property Specialist
ABR: Accredited Buyer Representative
SRS: Sellers Representative Specialist
CBR: Certified Buyers Representative
Licensed NY Real Estate Instructor
CDEI: Certified long Distance Educator

Education:

Real Estate
Journalism
Auditor Lider ISO9000
Hospitality Business Administration

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Featured in:
<https://mydigitalpublication.com/publication/frame.php?i=514317&p=94&pn=&ver=html5>
<https://mydigitalpublication.com/publication/frame.php?i=529795&p=&pn=&ver=html5>
<http://www.realestateindepth.com/news/cacace-appointed-vice-president-of-international-r-e-federation/>



Glossary. (*)

CIPS: members-only group specifically for international practitioners of the National Association of REALTORS® who have earned the Certified International Property Specialist designation. Comprised of over 2,000 real estate professionals specializing in all types of real estate, the CIPS Network provides a 360° view of the global market. In any type of international real estate transaction, members are consumers' best and most trusted resource for navigating the international market. The CIPS designation is synonymous with advanced expertise, a global perspective, and distinct understanding of a global buyer. As a designee, Cacace can efficiently work with all international buyers, including U.S. residents looking to invest overseas, foreign buyers purchasing in the United States, as well as recent immigrants who might be unfamiliar with real estate transaction practices in the United States.

ABR: Accredited Buyer's Representative – Real Estate Buyer's Agent Council (REBAC) The Accredited Buyer's Representative designation is for real estate buyer agents who focus on working directly with buyer-clients at every stage of the home-buying process. An agent with the ABR designation, is able to provide valuable real estate education for home buyers, ongoing specialized information, programs, and updates that keep the agent knowledgeable on the issues and trends facing home buyers and has access to publications that are useful to buyers.

SRS: Seller Representative Specialist (SRS) – Council of Real Estate Brokerage Managers (CRB) The Seller Representative Specialist (SRS) designation is the premier credential in seller representation. It is designed to elevate professional standards and enhance personal performance. The designation is awarded to real estate practitioners by the Real Estate Business Institute (REBI) who meet specific educational and practical experience criteria. For sellers, this agent can demonstrate and communicate property value to potential buyers. This agent understands and apply the Code of Ethics & Standards of Practice. Understand and comply with state license laws when representing sellers and understand and apply methods, tools, and techniques to provide support and services that sellers want and need

E-PRO® Certification – National Association of Realtors. The e-PRO® certification program teaches agents how to effectively use real estate technology to help their customers. Applying advanced technologies and social media strategies expands the agent capabilities, and builds trust with their customers.

TRC: Transnational Referral System. An agent with this designation is experienced in international business. The agent is connected with the International Consortium of Real Estate Associations and can refer a customer to another agent after carefully interviewing real estate professionals on the customer's behalf.

CBR: Certified Buyer Representative: Agency is the principle that governs buyer representation. The Common Law of Agency specifies that an agent owes the client the "fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting." Many states have codified agency law with specific requirements. Acting as a buyers agent, the CBR® always places their homebuyer clients' real estate interests above those of all others...including their own!

RSPS: Resort and Second Home Property Specialist. - RSPS is recognized as an official NAR Certification, and allows buyers and sellers to have confidence in the ability of a REALTOR® who specializes in buying, selling or management of properties for investment, development, retirement, or second homes in a resort, recreational and/or vacation destination, to assist them with their search.

CDEI: persons preparing to teach professional and academic education courses via a variety of distance education delivery methods such as Internet, CBT, and video-conferencing.

